

# Samsung Navigator Training



Presented by:

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# What is Navigator?

Navigator is an ONLINE SALES AND BUSINESS DEVELOPMENT TOOL  
FOCUSED on the EDUCATION MARKET.

Market Opportunity Database & Automated Notification Service:

- Pre-RFPs/RFIs
- Bids/RFPs
- E-rates
- Awards
- Developing Opportunities
- State Term Contract Database
- Partnering Opportunities

Market Research:

- Download Capabilities of up to 50 Records at a time
- Decision Maker Contact Information
- Jurisdiction Profiles - including budgets
- CIO Interviews
- Document Library

# Exclusive Membership Available to Samsung Resellers

- Based on the number of states you sell into or your annual revenue
- Login instructions will be emailed to you shortly after the call; example below
- Training/Support available upon request

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## To login:

1. Go to <http://www.governmentnavigator.com>
2. Click on the “Login” button
3. Enter your e-mail address
4. Enter the password
5. Click “Submit”. You will be taken through a set up procedure.

The screenshot shows the login page for Government Navigator. The browser address bar shows [www.governmentnavigator.com/login](http://www.governmentnavigator.com/login). The page title is "NAVIGATOR". The login form includes fields for "Email Address" (containing "joe@company.com") and "Password" (masked with dots). There is a "Remember Me" checkbox and a "Forgot your password?" link. A "Submit" button is at the bottom of the form. Below the form, there are links for "Request a Free Trial Account" and "Request a new login for an Existing Account". Red boxes and arrows highlight key elements: the URL in the address bar, the email field, the password field, the "Submit" button, and the "Request a new login for an Existing Account" link.

Go to [www.governmentnavigator.com/login](http://www.governmentnavigator.com/login)

NAVIGATOR

Navigator Login

Email Address:

Password:

Remember Me: ☒

Forgot your [password?](#)

Not a Navigator Member?

[Request a Free Trial Account](#)

[Request a new login for an Existing Account](#)

Enter your corporate email address

Enter your password

Click "Submit"

If you forget your password, click "Request a new login for an Existing Account"

# LIVE NAVIGATOR DEMO

Followed by Questions

# Final Comments

- Your login credentials will be emailed to you shortly after this call
- If you forget your password, go to <http://www.governmentnavigator.com/login> and request a new login for an Existing Account
- Feel free to call or email Melissa or Howard anytime you have questions.

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