Samsung Navigator Training



Presented by:

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What is Navigator?

Navigator is an ONLINE SALES AND BUSINESS DEVELOPMENT TOOL FOCUSED on the EDUCATION MARKET.

Market Opportunity Database & Automated Notification Service:

- Pre-RFPs/RFIs
- Bids/RFPs
- E-rates
- Awards
- Developing Opportunities
- State Term Contract Database
- Partnering Opportunities

Market Research:

- Download Capabilities of up to 50 Records at a time
- Decision Maker Contact Information
- Jurisdiction Profiles including budgets
- CIO Interviews
- Document Library



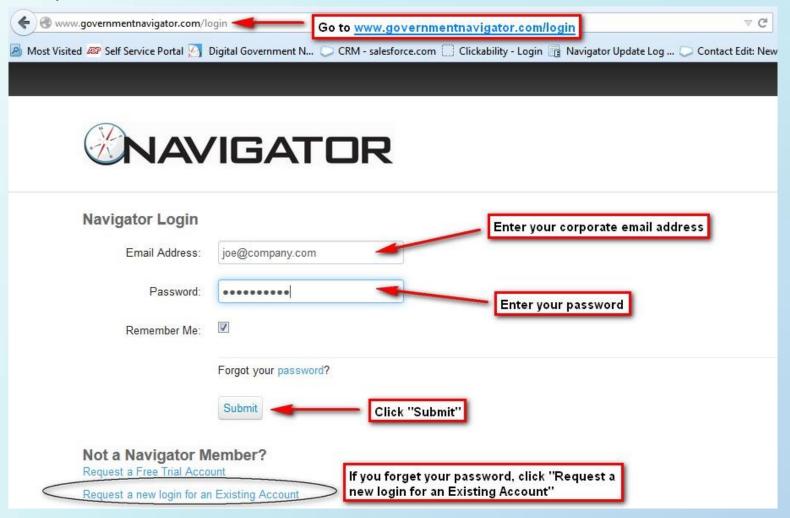


Exclusive Membership Available to Samsung Resellers

- Based on the number of states you sell into or your annual revenue
- Login instructions will be emailed to you shortly after the call; example below
- Training/Support available upon request

To login:

- 1. Go to http://www.governmentnavigator.com
- 2. Click on the "Login" button
- 3. Enter your e-mail address
- 4. Enter the password
- 5. Click "Submit". You will be taken through a set up procedure.







LIVE NAVIGATOR DEMO

Followed by Questions





Final Comments

- Your login credentials will be emailed to you shortly after this call
- If you forget your password, go to http://www.governmentnavigator.com/login and request a new login for an Existing Account
- Feel free to call or email Melissa or Howard anytime you have questions.

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